Reference No.: 157/CCU/22

Date: 19/07/2022

To,

The Incharge,
Information Technology Cell,
King George’s Medical University,
Lucknow, U.P.

Subject: Procurement of Following item on Proprietary/Single Quotation Basis for Critical care Unit (TVU), Department of Anaesthesiology K.G.M.U., Lucknow.

Sir,

The KGMU, Lucknow intends to procure following items manufactured by M/s Roche Diagnostics as per mentioned against item names for Critical care Unit (TVU), Department of Anaesthesiology on Proprietary/Single Quotation Basis from their Authorized Dealer/Seller as per Enclosed technical Specification.

<table>
<thead>
<tr>
<th>Sl. No.</th>
<th>Product Details</th>
<th>Principal Company</th>
<th>Authorized/Seller/Company/Dealer</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.</td>
<td>S1 Rinse Solution</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>S2 Fluid Pack</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.</td>
<td>S3 Fluid Pack</td>
<td></td>
<td></td>
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</tbody>
</table>

The PROPRIETARY CERTIFICATE for above items submitted by principal company or their Authorized/Seller/Company/Dealer is attached. The above document are being uploaded for open information to all manufacturers/suppliers to submit objection/representation, Comments on the above Proposal/Proprietary nature of the Equipment/items within 3 days to the finance office/Head, Department of Anaesthesiology & Critical Care, K.G.M.U., Lucknow from the date mentioned above, failing which it will be presumed that any other supplies is having no comment to offer and the case will be decided on merits. The comments/objections/representations to be submitted on the following.

1. Whether the above equipment/item is manufactured by any other manufactured Other than as per mentioned Principal Company or their authorized seller/company/dealer.

2. Fulfil all the parameters as per technical specifications.

Yours Sincerely,

(Dr. G.P. Singh)
Professor & Head
To
The Hon'ble Vice Chancellor
King George's Medical University UP
Lucknow India

Respected Sir,

Subject – Placement of Roche ABG machines in Critical Care ICUs (Department of CTVS, CCM and TVU) on KGMU prevailing investigation rates for patients

In order to furnish bedside ABG in Critical Care ICUs at KGMU investigation rates we would like to request you that Roche India Diagnostics Pvt Ltd have submitted their proposal through their authorized representative as under –

<table>
<thead>
<tr>
<th>S.No.</th>
<th>Prevailing System in KGMU</th>
<th>Proposed Roche Machine Expenditure</th>
<th>KGMU University income Predicted</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>CTVS – GEM3000 machine installed, Cartridge based testing with 3 weeks life. Per test cost – Rs 180-200/-</td>
<td>Machine Cost – FOC 1 set Consumables (lab reagents) for Rs 81229.38/- (including GST) for 900 tests</td>
<td>For 900 tests University will be charging Rs 100/- test from patient. Total Predicted earning – Rs100*900 = Rs 90,000/-</td>
</tr>
<tr>
<td>2.</td>
<td>CCM and TVU – no such facility is available at present of bedside ABG</td>
<td>Per test costing – Rs 90.25/-</td>
<td></td>
</tr>
</tbody>
</table>

**Conclusion**
Net Cost Benefit Analysis – University is not in loss provided the patient is billed.

Procurement of Laboratory reagents by the department – As per rules of Laboratory Consumables Purchase Committee KGMU (attached).

Based on the above provisions, we request you to allow installing of 03 machines in Critical Care ICUs (Department of CTVS, CCM and TVU) in best interest of patient care.

Thanks and Regards

Faculty In Etc.
Equipment Cell

Co-Faculty In Etc 17/05/2022
Equipment Cell

Office – Shatabdi Hospital Phase II – 8ᵗʰ Floor