



# King George's Medical University Uttar Pradesh Lucknow - 226003



Procurement Cell

Phone: 91-0522-2257540 Fax: 91-0522-2257539 Website: www.kgmu.org

No.. 928

/KGMU/P.C./2026

Date: 27/02/2026

## NOTICE

**SUBJECT: Procurement of following item on a proprietary/single source basis.**

The KGMU, Lucknow, intends to procure the following item(s), manufactured as per the details mentioned below, on a Proprietary/Single Source basis from their authorized importers/distributors/dealers, as per the enclosed details:-

S.No	Equipment/Item Name	Deptt.	Name of OEM/Manufacturer
1	Gold plated cup electrodes for Nicolet synergy -NCV /EMG machine under PAC basis	Neurology	M/s Nicolet Synergy (NATUS)

The Proprietary Certificate and proposal/offer for the above item, as submitted by the manufacturer (OEM) or their authorized importer/distributor/dealer, are attached. These documents are being uploaded for open information to all manufacturers/suppliers to invite any objections, representations, or comments on the proprietary/single-source nature of the procurement within 07 days of the date mentioned above.

Objections/Comments should be submitted to: Officer I/c, Procurement Cell, KGMU, Lucknow / In-Charge, Common Equipment Cell/Concerned Head of Department, KGMU, Lucknow

Failure to submit any objection within the stipulated time will be construed as acceptance that no other supplier has objections or equivalent items to offer. The case will then proceed for procurement based on its merits.

The objections/representations should specifically address the following:

1. Whether the mentioned equipment/item is manufactured by any other manufacturer besides the OEM or its authorized sellers/distributors/dealers.
2. Whether the equipment/item fulfills all parameters according to the enclosed technical specifications.

Note: In case no objection is received within 07 days, the procurement of the said items will be carried out through bid on GEM portal.

Officer I/c, Procurement Cell,  
KGMU UP, Lucknow



(21)

**DEPARTMENT OF NEUROLOGY**  
**KING GEORGE'S MEDICAL UNIVERSITY U. P.**  
**GANDHI MEMORIAL AND ASSOCIATED HOSPITALS**  
**LUCKNOW-226003 INDIA**

**PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE**

1	Item/Type/Model No. required along with specification	Gold Cup EEG Electrode 1.5m length
2	If the item a spare part attachment or accessory for an existing equipment Yes/No(If Yes, provide details)	Consumables to be used with existing EEG, VEEG and EMG Systems installed at Neurology department
3	Name of the manufacturers/supplier of the item Proposed by the indenter	M/s NATUS Medical Incorporated, USA M/s Arena Medical Care Pvt. Ltd., New Delhi
4	Are they sole manufacturers/sold distributors of the Item Yes /No	Sole distribution.
5	If there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged. Yes /No (If Yes, explain why those alternatives cannot be procured and provide a comparative analysis of the functional advantages/cost-effectiveness of the Recommended item)	YES. Use of consumables of other brand which directly will be attached to the part of the main unit can damage the part as connector are vary from brand to brand. Those alternative will affect the performance of the equipment and quality of the test. Also the high value equipment can be malfunction / damage due to use of product of other brand.
6	Efforts made to locate alternative sources of supply or use of substitutes	Use of substitute alternative will affect the performance of the equipment and quality of the test. Also the high value equipment can be malfunction / damage.
7	Why open tender can't be resorted to, for locating Alternative source.	The category for the items are not available on GEM Portal
8	Are the proprietary items certified to have reasonable rates? Yes /No (Attach supporting documents, if applicable)	YES, Copies of Purchase Order of other Govt. Institutes are attached for reference. Submitted by sole distribution.
9	Any other justification for procuring the item from a Single source	The Equipment are under CAMC contract with the authorized firm of equipment manufacturer. Procuring proprietary consumables from the same firm help for smooth functioning of the equipment.

I hereby certify that the above item is required to be procured on a proprietary/single-source basis, as the specified brand is the only known source that meet sour functional requirements. Given the unique advantages of this brand, an open tender process would not serve any meaningful purpose in this case and can justifiably be waived.

*[Signature]*  
11/2/2016  
Head of the Department

Professor & Head  
Dept. of Neurology  
King George's Medical  
University U.P. Lucknow

*[Signature]*  
Additional Professor  
Dept. of Neurology  
King George's Medical  
University U.P. Lucknow

*[Signature]*  
Professor  
Dept. of Neurology  
King George's Medical  
University U.P. Lucknow

*[Signature]*  
Additional Professor  
Dept. of Neurology  
King George's Medical  
University U.P. Lucknow

\* Proprietary Article Certificate in the following form is to be provided by the Ministry/Department before procuring the goods from a single source under the provision of sub Rule 166 (i) and 1 66 (iii) as applicable.

(i) The indented goods are manufactured by M/s Nicolet Synergy (NATUS)

(ii) No other make or model is acceptable for the following reasons :

This is a consumable item which is supplied by original/parent company of the machine.

(iii) Concurrence of finance wing to the proposal vide: Finance Officer...

(iv) Approval of the competent authority vide: Vice Chancellor.....

NATUS COMPANY  
has been provided the  
Proprietary Certificate  
of Gold Plated EEG  
electrode (Dated - 10<sup>th</sup> Feb, 2015)  
(ATTACHED)

*Ray*  
3/12/2015

(Signature with date and designation of the indenting officer)

Professor & Head  
Deptt of Neurology  
King George's Medical  
University U P Lucknow

*Ray*  
3/12/2015

Professor & Head  
Deptt of Neurology  
King George's Medical  
University U P Lucknow

4. Gold-plated cup electrodes

Name of Equipment & details	Functional specifications, compliance standards, warranty requirements	Estimated UNIT RATE OF ONE QUANTITY (in ₹ lac)	Number of Equipments required
Gold-plated cup electrodes for Nicolet Synergy NCV/EMG machine	<ul style="list-style-type: none"> <li>• <b>Generic Specification:</b> Reusable gold cup electrodes with attached lead wires (1.25 m).</li> <li>• <b>Functional Requirements:</b> Gold plated monopolar cup electrode. Should be compatible with junction box of various EEG/NCV machines.</li> <li>• <b>Compliance:</b> ISO 10993 (biocompatibility), IEC 60601.</li> <li>• <b>Warranty:</b> 1 year minimum.</li> <li>• <b>PAC:</b> Required – mention proprietary nature for Synergy NCV system.</li> <li>• <b>Accessories:</b> Lead wires, connectors.</li> </ul>	0.02	100 electrodes/year

*Pu*  
 Professor & Head  
 Deptt of Neurology  
 King George's Medical  
 University U.P. Lucknow

*Peru*  
 Additional Professor  
 Deptt of Neurology  
 King George's Medical  
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*M*  
 Additional Professor  
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*S.L.*  
 Professor  
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*Prasad*  
 Professor  
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*Haus*  
 Asstt. Professor  
 Deptt. of Neurology  
 King George's Medical  
 University U.P. Lucknow

Dr. Vimal K. Paliwal  
 Professor  
 Deptt. of Neurology  
 S.G.P.G.I.M.S., Lucknow-India

*J.P.*  
 Additional Professor  
 Deptt of Neurology  
 King George's Medical  
 University U.P. Lucknow

**TO WHOM SO EVER IT MAY CONCERN**  
**PROPRIETARY CERTIFICATE**

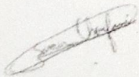
We, Natus Medical Incorporated with registered Offices at **3150, Pleasant View Road, Middleton, WI 53562, USA** hereby confirm that below list of products for use with EMG / EEG / PSG System are proprietary products manufactured /branded by Natus.

1. Adult straight probe head (Part No. 071-423500)
2. USB Dongle (Review License) for EEG System
3. Long Cable for Video EEG System
4. Isolator Box for Video EEG System
5. XactTrace Lock-Thorax (Part No. 1421022)
6. XactTrace Lock – Abdomen (Part No. 1421020)
7. Embla Patient to bed unit cable 3M (Part No. 2020011)
8. 4 Contact Strip Electrode
9. 8 Contact Strip Electrode
10. 8 Contact Cable
11. EMG Needle holder (Part No. X21001)
12. Disposable Concentric Needle 25mm (Part No. S53153)
13. Disposable Concentric Needle 37mm (Part No. S53156)
14. Disposable Concentric Needle 25mm (Part No. S53158)
15. Gold Plated EEG Electrode (019-43600)

We also confirm that NO other company /manufacture provide the above parts other than ours which are compatible with our EMG / EEG System / PSG System, since these are designed / manufactured and validated for use with our equipment to produce consistently high signal quality and precise results.


Date: 10<sup>th</sup> February 2025

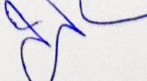
Yours faithfully,

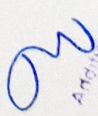



NATUS MANUFACTURING LIMITED  
IDA BUSINESS PARK  
GORT, CO. GALWAY, IRELAND

Samer Choufani  
Senior Director - International Sales, Neuro  
for and on behalf of M/s Natus Medical Incorporated

  
Professor  
Deptt. of Neurology  
King George's Medical  
University U.P. Lucknow

  
Additional Professor  
Deptt. of Neurology  
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King George's Medical  
University U.P. Lucknow

  
Professor & Head  
Deptt. of Neurology  
King George's Medical  
University U.P. Lucknow

**AUTHORIZATION CERTIFICATE  
TO WHOM IT MAY CONCERN**

This is to certify that **Natus Medical Incorporated** with a registered address at **3150, Pleasant View Road, Middleton, WI 53562, USA** has appointed **M/s Arena Medical Care Pvt Ltd** ["Distributor"] with a registered address at **BA-51A, Janak Puri, New Delhi, India 110058** as the exclusive distributor and service agent for the territory of North India for **NATUS brand Neurology Products**:

Therefore, Arena Medical Care Pvt Ltd is responsible for promoting, selling and providing services to the NATUS Medical Incorporated products during and beyond warranty period.

This limited authorization is valid for 2 (two) years from the date stated below, unless revoked by Natus at its sole discretion.

Date: 14<sup>th</sup> January, 2025

Yours faithfully,



NATUS MANUFACTURING LIMITED  
IDA BUSINESS PARK  
GORT, CO. GALWAY, IRELAND

Signature:  
Samer Choufani  
Senior Director - International Sales, Neuro  
for and on behalf of M/s Natus Medical Incorporated